

From: <steve.klein@powerconv.alstom.com>
To: John Larsen <john-l@ipsc.com>
Date: 9/23/2004 9:18:48 AM
Subject: Re: New RFQ - 206898

John,

The item below & all 5 items on your e-mail of 9/21/04 have already been quoted to IPSC. I issued a quotation in Feb. 2004 and refined it in an e-mail to Kevin Miller on 8/2/04. This quote included unit pricing on items recommended by ALSTOM for operational spares holdings and those items that were originally supplied as start-up spares.

The item below has been changed for units 2 through 7. It will now be P/N 9782C-S0-C2-E0000-BD. The price for a spare will be the same as quoted for the model below in the 8/4/04 update. Also, we have included the cost of upgrading the two(2) analyzers in drive unit 1 as part of our proposal for modifying the regulator cabinets, issued to Jon Christensen.

Finally, the pricing in our currently valid spares quotation has been in effect since Feb. 2004. We cannot hold this pricing firm beyond October 1, 2004. After October 1, we reserve the right to revise the price of any ordered item where we have received a price increase. We will honor any prices where a price increase has not been incurred.

Please advise if you have any questions.

Best regards,

Steve Klein

John Larsen
<john-l@ipsc.com> To: Steve KLEIN/USPIT01/APC/ALSTOM@GA
cc:
Subject: New RFQ - 206898
Phone:
09/22/04 03:46 PM

Please email your quotation for the following part:

1 Each - ANALYZER, CONDUCTIVITY
ALSTOM, P/N M91400/004,
or HONEYWELL P/N 9782C-SO-R0-E0000-BD

Please let me know soon on this and the previous email RFQ I sent to you.

IP7_025927